

## Asia's First U.S. Grocery-Anchored Shopping Center and Self-Storage REIT



United Hampshire US REIT was listed on the Mainboard of SGX-ST on 12 March 2020. UHREIT's principal investment strategy of investing in a diversified portfolio of stabilised income producing grocery-anchored and necessity-based retail properties, and modern, climate-controlled self-storage facilities, located in the United States. UHREIT's portfolio comprised of resilient, cycleagnostic, convenience-oriented properties anchored by tenants that have adapted omnichannel fulfillment strategies to address the preferences and flexible lifestyles of the U.S. consumer.

## Strong Sponsors with Long-Term Synergistic Partnership



>20 year track record

**US\$3.0b** AUM

**H**MPSHIRE

>60 year track record

**US\$2.0b** AUM

Information as at 31 December 2022.





Stock Code: ODBU

Bloomberg Code: UHU:SP

**Distribution Payment: Semi-annual** 

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## **Key Highlights**



US\$738.7 million<sup>1</sup>

Total Property Value



7.4 years<sup>2</sup> Long WALE



97.0%<sup>3</sup> Committed Occupancy



3.8 million sq ft of NLA



97.9% Freehold

## Strategic Locations along the U.S. Eastern Seaboard

GROCERY & NECESSITY < **PROPERTIES** 

**SELF-STORAGE PROPERTIES** 

ACROSS 8 STATES, LOCATED ON THE DENSELY POPULATED AND AFFLUENT EAST COAST



## **NEW YORK**

# **Grocery & Necessity**

7 Properties 1 137 375 sq ft 24.6% Total Appraised Value



#### **PENNSYLVANIA**

## **Grocery & Necessity**

2 Properties 659,168 sq ft 18.9% Total Appraised Value1



#### **NORTH CAROLINA**

## **Grocery & Necessity**

1 Property 3.7% Total Appraised Value1



#### **FLORIDA**

## **Grocery & Necessity**

2 Properties 411,473 sq ft 13.0% Total Appraised Value<sup>1</sup>



#### **Grocery & Necessity**

2 Properties 165,445 sq ft 7.1% Total Appraised Value<sup>1</sup>



### **NEW JERSEY**

#### **Grocery & Necessity**

4 Properties 421,387 sq ft 11.9% Total Appraised Value1

# Self-Storage

2 Properties 154.943 sa ft

7.3% Total Appraised Value



#### **MARYLAND**

## **Grocery & Necessity**

2 Properties 542,280 sa ft 10.1% Total Appraised Value



#### **VIRGINIA**

#### **Grocery & Necessity**

1 Property 168,326 sq ft 3.4% Total Appraised Value1



Information as at 31 December 2022.

### **Prudent Capital Management**

### Weighted Average 3.7 years4 **Debt Maturity Fixed-Rate Debt** 80.2%5 Aggregate Leverage 42.6% Interest Coverage Ratio 3.1 times Weighted Average 3.02%6 Interest Rate

## Strong Financial Performance

Strong i mancial Ferrormance									
	Gross Revenue (US\$ million)			Net Property Income (US\$ million)			Distributable Income (US\$ million)		
	+11.8%	18.1		+13.59	12.9		+7.6	8.8	
				1Q 2022	1Q 202	3			



### **ESG Achievement in FY2022**

#### **Environmental Stewardship**

Installed Solar Panels at 100% of UHREIT's Self-Storage Properties (FY2022 Target: 25%)

Installed LED Lightings at 39% of UHREIT's

properties common areas (FY2022 Target: 15%)



**Community Engagement** 

Completed a total of 135 volunteer hours as a firm (FY2022 Target: 100 volunteer hours)



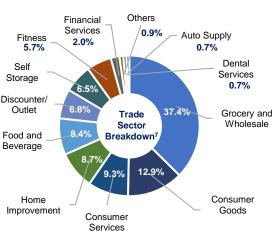
## **Increased Visibility**

#### **Indices Inclusion**

- FTSE ST Small-Cap Index
- MSCI Singapore Micro-Cap Index
  - iEdge SG Real Estate Index
- iEdge S-REIT Index
- iEdge SG ESG Transparency Index

#### Installed EV Charging Stations at 13% of UHREIT's properties (FY2022 Target: 10%)

## Resilient Portfolio, Cycle-Agnostic Tenants



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## Top 10 Tenants<sup>8</sup>

- Anchored by large creditworthy tenants in recession-resistant sectors
- Majority of the leases are triple net with built-in rental increases

Trade Sector	%
Grocery & Wholesale	10.6%
Grocery & Wholesale	10.1%
Grocery & Wholesale	9.6%
Home Improvement	5.2%
Fitness	5.1%
Grocery & Wholesales	4.3%
Home Improvement	3.8%
Grocery & Wholesale	2.7%
Grocery & Wholesale	2.7%
Consumer Goods	1.4%
	55.5%
	Grocery & Wholesale Grocery & Wholesale Grocery & Wholesale Home Improvement Fitness Grocery & Wholesales Home Improvement Grocery & Wholesale Grocery & Wholesale

**WALE for Top 10 Tenants** 



Supporting our tenants' omnichannel strategy



Providing dedicated curbside pick-up areas



Emerging trend of physical stores serving as Last-Mile Distribution Hub for micro-fulfilment of online orders

# **High Occupancy at Self-Storage Properties**

Tenants providing essential services

#### Carteret Self-Storage 94 7 92.5 93 9 92.4 91.7 100 30 80 25 60 24.3 23.7 20 23.0 22.6 40 21.6 15 20 0 10 31-Mar-22 30-Jun-22 30-Sep-22 31-Dec-22 31-Mar-23 Occupancy (%) Average Quarterly Net Rental Rate (US\$/psf)



**Stable Cashflows** 



**Yield & Growth** 

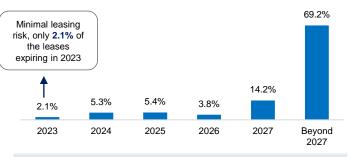
**High Quality Assets** 



**E-Commerce Resistant** 

## Lease Maturity Profile8

**Key Investment Merits** 





#### Leasing progress in 1Q2023

**Distribution History** 

1 new lease was signed totalling 2,422 sq ft

6 leases were renewed totalling 214,667 sq ft

#### Attractive Dividend Yield

63.3%

FY2022 5.88 US cents

Vs FY2021: 6.10 US cents

FY2022

Adjusted DPU<sup>9</sup> 5.85 US cents Vs FY2021: 5.35 US cents 12.5%

**Dividend Yield** Based on FY2022 total distribution of 5.88 US cents and Unit Price of US\$0.47 as at

31 March 2023

Period	DPU (US cents)	Ex-Dividend Date	
1 Jul 2022 to 31 Dec 2022	2.97	01 Mar 2023	
1 Jan 2022 to 30 Jun 2022	2.91	19 Aug 2022	
14 Oct 2021 to 31 Dec 2021	1.30	2 Mar 2022	
1 Jul 2021 to 13 Oct 2021	1.75	12 Oct 2021	
1 Jan 2021 to 30 Jun 2021	3.05	19 Aug 2021	
1 Jul 2020 to 31 Dec 2020	3.03	5 Mar 2021	
12 Mar 2020 to 30 Jun 2020	1.78	19 Aug 2020	

6. Excludes upfront debt-related transaction costs. The comparative weighted average interest rate as at 31 December

- Based on appraised value of investment properties as at 31 December 2022.
  Computation included forward committed leases for Grocery & Necessity Properties only. Excluding forward committed leases, the WALE is 7.2 years as at 31 March 2023.
- 4. Assuming the loan extension option is fully exercised.
- 3. Grocery & Necessity Properties only.

- - Based on base rental income for the month of March 2023.

5. Includes floating-rate loans that have been swapped to fixed rate.

# Based on base rental income for Grocery & Necessity Properties for the month of March 2023. Adjusted DPU excludes Top-Ups and Stipulated Damages.

Information as at 31 March 2023 unless otherwise stated