

Asia's First U.S.
Grocery-Anchored
Shopping Center
& Self-Storage REIT

Investor Presentation
UOB Kay Hian Webinar
17 September 2024



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Introduction

Reputable Sponsors – UOB Global Capital & The Hampshire Companies LLC



A Synergistic Long-Term Partnership

- >10 year partnership
- 3 co-managed funds
- 3 co-investment managed portfolios

>20 year track record

US\$3.7b AUM

- Asset management subsidiary of UOB
- UOB co-invests alongside LPs, and provides the resources of its extensive platform
- Offices in the US, Europe and Asia Pacific



>60 year track record

180 properties

>US\$1.7b AUM

>13.5 million sq ft retail space owns and/or operates

- 3rd generation US property specialists
- Intensive, hands-on experience in real estate investment, asset management and asset enhancement
- Diversified investment platform and derives results from its broad experience in multiple commercial real estate asset classes, including industrial, retail, self-storage, office, industrial and multifamily



Information as at 31 December 2023.

Introduction

22 Assets Across 8 States Focused on the East Coast

NEW YORK - G&N City **%**1 Name Garden City Sq. Garden City 7.4 - BJ's Wholesale **Hudson Valley Plaza** Kingston 6.7 Albany Supermarket Albany 3.4 Garden City Sq. Garden City 3.0 - LA Fitness Price Chopper Plaza Warwick 2.5 Wallkill Price Chopper Middletown 1.8 Albany Gas Station Albany 0.6 PENNSYLVANIA - G&N

City **%**1 Name 11.1 **Upland Square** Pottstown Penrose Plaza Philadelphia 7.1

NORTH CAROLINA - G&N

Name	City	% ¹
ynncroft Center	Greenville	3.5

FLORIDA - G&N

Name	City	% ¹
St. Lucie West	Port St. Lucie	13.4



NEW YORK

Grocery & Necessity 7 Properties 1,136,962 sq ft



PENNSYLVANIA

Grocery & Necessity 2 Properties 664,211 sq ft



NORTH CAROLINA

Grocery & Necessity 1 Property 182,761 sq ft



FLORIDA

Grocery & Necessity 1 Property 381,648 sq ft



1 Property 168,520 sq ft



Portfolio of 20 Grocery & Necessity and 2 Self-Storage Properties

NLA: 3.8 million sq ft

Total Property Value¹: US\$768.3 million

MASSACHUSETTS

Grocery & Necessity 2 Properties 165,445 sq ft



NEW JERSEY

Grocery & Necessity 4 Properties

421,411 sq ft

Self-Storage 2 Properties 155,098 sq ft



MARYLAND

Grocery & Necessity 2 Properties 543,680 sq ft



VIRGINIA

Grocery & Necessity



0.0 1111111011			
MASSACHUSET	TS – G&N		
Name	City	% ¹	
BJ's Quincy	Quincy	4.1	
Fairhaven Plaza	Fairhaven	2.6	
NEW JERSEY – G&N			
Name	City	% ¹	
Lawnside Commons	Lawnside	4.3	
Stop & Shop	Piscataway	3.6	
Wallington ShopRite	Wallington	2.1	
Towne Crossing	Burlington	2.2	
NEW JERSEY -	SS		

MARYLAND – G&N		
Carteret	Carteret	2.8

City

Millburn

Name	City	% ¹
Arundel Plaza	Glen Burnie	6.4
Parkway Crossing	Parkville	3.9

VIRGINIA - G&N

Name

Millburn

Name	City	% ¹
Colonial Square	Colonial Heights	3.5



1. Based on carrying value of investment properties as at 30 June 2024.



4.0

Introduction

UHREIT's Successful Execution of Pro-Active Portfolio Management and Growth Strategy Since IPO

UHREIT AUM 1 31.4% Since IPO

12 March 2020

IPO

- **US\$584.6** million AUM
- 18 Grocery & Necessity Properties
- 4 Self-Storage Properties
- 6 States
- 3.2 million sq ft

Construction

FY 2021

- Perth Amboy Self-Storage (68,898 sq ft)
- Publix Store, Port St. Lucie
 Expansion (55,000 sq ft)

Acquisition

Grocery- Anchored Assets

- Penrose Plaza (US\$ 52 million, 258,494 sq ft)
- Colonial Square (US\$ 26.3 million, 168,326 sq ft)

FY 2022

Accretive Acquisition

Acquisition

 Upland Square (US\$ 85.7 million, 400,674 sq ft)

Divestment

Strategic Divestment 2.5% Above Appraised Value

- Elizabeth Self-Storage (76,308 sq ft)
- Perth Amboy Self-Storage (68,898 sq ft)
- Total divestment consideration of US\$45.5 million

FY 2023

Academy Sports Store, Port St. Lucie Expansion

Construction

(63,224 sq ft)

Divestment

Strategic Divestment 7.7% Above Purchase Value

 Big Pine Center (US\$9.9 million, 93,150 sq ft)

FY 2024

30 June 2024

- AUM: US\$768.3 million¹
- 20 Grocery & Necessity Properties
- 2 Self-Storage Properties
- 8 States
- 3.8 million sq ft

Divestment

Strategic Divestment 17.5% Above Purchase Value

 Freestanding Lowe's and Freestanding Sam's Club properties within Hudson Valley Plaza (US\$36.5 million, 244,566 sq ft)

UHREIT named 2nd Best Performing S-REIT in 2023 by The Business Times, providing a Total Return of 22.7%²

- 1. Based on carrying value of investment properties as at 30 June 2024.
- 2. The Business Times, "Better year seen for S-Reits ahead as data centre, hospitality plays top volatile 2023", 09 January 2024.





U.S. Market Update

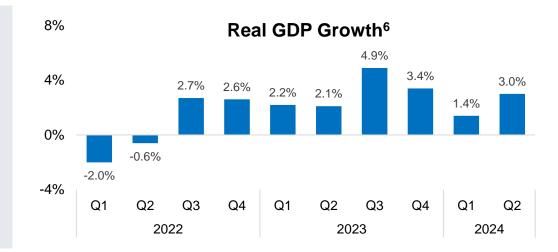
Economic Growth Gains Momentum with Continued Strength in U.S. Consumer Spending

2024 GDP Forecast: +2.1%1

 The U.S. GDP grew at a revised annualized rate of 3.0% in the second quarter of 2024, up from the initial estimate of 2.8%. This upward revision was driven by robust consumer spending and increased business investment²

August 2024 Unemployment Rate: 4.2%3

- Nonfarm payrolls increased to 142,000 in August 2024, bouncing back from a revised figure of 89,000 in July 2024⁴
- The U.S. Bureau of Labor Statistics reported 7.7 million job openings in July 2024, the lowest level since January 2021 as the U.S. job market cooled⁵





Inflation Rate in August 2024: +2.5%⁷

- Inflation rate has declined significantly from a 9.1% pandemic-era peak in June 2022 to 2.5% in August 2024⁷
- Personal consumption expenditures increased 2.5% in July 2024

- 1. Federal Open Market Committee, "Summary of Economic Projection", 12 June 2024.
- 2. ABC News, "US economic growth for last quarter is revised up to solid 3% annual rate", 29 August 2024.
- 3. U.S. Bureau of Labor Statistics, "The Employment Situation August 2024", 06 September 2024.
- 4. The Straits Times, "US Job gains miss expectation in August, though unemployment down", 06 September 2024.
- i. CNN Business, "America has the fewest jobs available since January 2021", 04 September 2024.
- U.S. Bureau of Economic Analysis, "Gross Domestic Product, Second Quarter 2024 (Second Estimate)", 29 August 2024.
- 7. U.S. Bureau of Labor Statistics, "Consumer Price Index August 2024", 11 September 2024.
- 3. U.S. Bureau of Economic Analysis, "Personal Consumption Expenditures Price Index", 30 August 2024.



U.S. Market Update

Resiliency in U.S. Retail Sales

Retail Sales 2Q 2024



+2.5% year-on-year¹

Retail Sales July 2024



+2.7% vear-on-year¹

Grocery Sales July 2024



+2.8% year-on-year¹

U.S. retail sales report showcases consumer and economic resilience

- U.S. retail sales in July 2024 rose by 1% from the previous month, surpassing economists' expectations of a 0.4% increase. Spending on electronics and groceries also saw substantial gains, with electronics up by 1.6% and grocery store sales rising by 1%3
- U.S. consumer confidence reached a six-month high of 103.3 in August 2024, as improved perceptions of the economy and inflation outweighed declining optimism about the labor market⁴
 - 1. U.S. Census Bureau, "Advance monthly sales for retail and food services June 2024", 16 July 2024.
 - 2. The New York Times, "Stocks Rise for Sixth Day as Retail Sales Ease Concerns About Economy", 15 August 2024.
 - 3. CNN Business, "Sales at stores are suddenly surging in the US economy's latest show of strength", 15 August 2024.
 - 4. The Straits Times, "US consumer confidence rises on views of economy and inflation", 28 August 2024.





1H 2024 Key Highlights

Strong Operating Performance Fuelled by Healthy Leasing Momentum



High Grocery & Necessity Occupancy



Long Portfolio WALE



Strong Leasing Momentum

96.3%

Up from 95.7% as at 31 March 2024

7.7 years¹

As at 30 June 2024

9.1% of portfolio NLA

representing **349,090** sq ft of new and renewal leases signed in 1H 2024



High Tenant Retention Rate



Minimal Lease Rollover



92%

As at 30 June 2024

1.0%

Leases expiring in 2024 and only 4.1% in 2025³

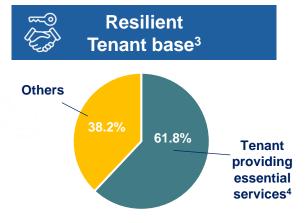
94.3%

Up from 94.2% as at 31 March 2024



November 2026

Next loan refinancing due²



- 1. Computation included forward committed leases for Grocery & Necessity Properties only. Excluding forward committed leases, the WALE is 7.6 years as at 30 June 2024.
- 2. Assuming the loan extension option is fully exercised.
- 3. Based on base rental income of Grocery & Necessity Properties for the month of June 2024.
- 4. Based on the definition of "Essential Retail Businesses" by the State of New Jersey.



1H 2024 Key Highlights

Opportunistic Divestment to Strengthen Capital Structure and Enhance Financial Flexibility





- ✓ Divestment of Freestanding Lowe's and Freestanding Sam's Club Properties within Hudson Valley Plaza, for a divestment consideration of **US\$36.5 million**
 - o 4.3% over the independent valuation of US\$35.0 million as at 30 June 2024
 - 17.5% above the purchase price of US\$31.1 million
- ✓ Part of the Manager's proactive portfolio management strategy to maximise the operational performance of assets and capitalise on opportunities to improve financial flexibility of UHREIT
- ✓ The divestment is expected to:
 - (i) lower UHREIT's aggregate leverage ratio from 41.7% to 39.0% and
 - (ii) improve its adjusted interest coverage ratio from 2.9 times¹ to 3.2 times²
- ✓ Net proceeds from the divestment may be used to repay existing debt, finance capital expenditure, fund potential higher yielding acquisition opportunities and/or for other general corporate requirements



Purchase

Price

Transaction Details

Independent

Valuation as at

30 June 2024

- As at 31 December 2023.
- 2. Pro forma basis, assuming that the divestment was completed on 31 December 2023.



Divestment

Consideration

1H 2024 Key Highlight

Leasing Updates

Key Leasing Activity in 2Q 2024

TRADER JOE'S

- ✓ Entered into a new long-term lease agreement at Lynncroft Center with Trader Joe's, a national chain of neighbourhood grocery stores
- ✓ Committed Occupancy at Lynncroft Center improved to 98.4% from 88.1%

Strong Leasing Momentum Continues into 3Q 2024



Lowe's°

 ✓ Executed a new 10-year, 53,000 sq ft lease agreement with DICK'S Sporting Goods at Hudson Valley ✓ Executed a 12-year lease renewal at Hudson Valley with Lowe's, a Fortune 500 Company specializing in home improvement



 Executed a 10-year lease renewal at Towne Crossing with TGI Fridays, an American restaurant chain that specializes in western cuisine and casual dining



✓ Executed a 6-year lease renewal at our Wallkill property with Crunch Fitness, a popular fitness franchise in the U.S., with over 400 locations

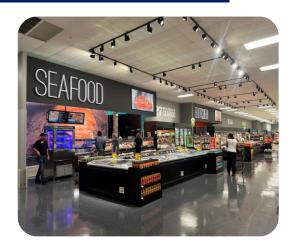


1H 2024 Key Highlight

New Tenant Grand Openings

Market 32 @ Albany-Supermarket



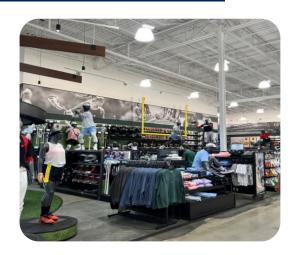


(Grand opening in June 2024)

- Price Chopper opened its new Market 32 Store in Albany, New York, ahead of schedule. The highly popular Market 32 brand is Price Chopper's upscale grocery format
- The store offers a wide range of fresh produce and food choices, enhanced pharmacy offering, grocery delivery as well as a buy-online, pick-up-in-store (BOPIS) option for its patrons
- Price Chopper had earlier extended the lease to 31 Dec 2038, giving over 14 years of remaining lease term

Dicks Sporting Goods @ Upland Square





(Grand opening in August 2024)

- The newly opened Dick's Sporting Goods store at Upland Square, Pennsylvania has a long 10-year lease and comprises approximately 47,000 sq ft
- One of the biggest sporting goods businesses in the U.S., Dick's Sporting Goods is listed among the Fortune 500 companies and has over 800 locations around the country





St Lucie West, Florida

2.4% Growth in Gross Revenue





Resilient Financial Performance

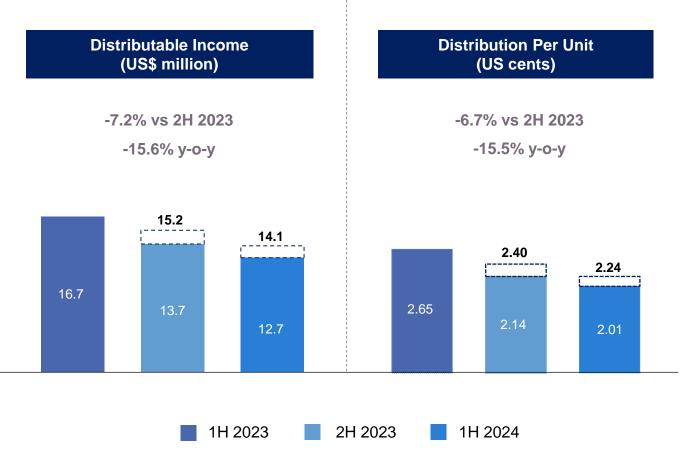
Mainly attributed to:

- ✓ New leases
- ✓ Rental escalations from existing leases
- ✓ Contribution from the new Academy Sports store at St. Lucie West

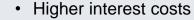
Offset by impact of:

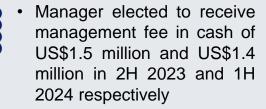
 Absence of the contribution of rental revenue from Big Pine Center which was divested in August 2023

1H 2024 DPU impacted by Higher Financing Costs

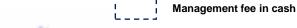


Distributable Income and DPU impacted by:











Well-Spread Debt Maturity Profile with No Refinancing Required until November 2026



No refinancing requirement until **November 2026**¹



Long weighted average debt maturity of **2.8 years**¹



Fixed-rate debt 67.8%³



Sensitivity to SOFR²

Every 50bps movement in SOFR translates to **0.092** US cents in DPU p.a. which is **2.2%** of trailing 12-month DPU

Debt summary as at 30 June 2024

Aggregate Leverage

Interest Coverage Ratio

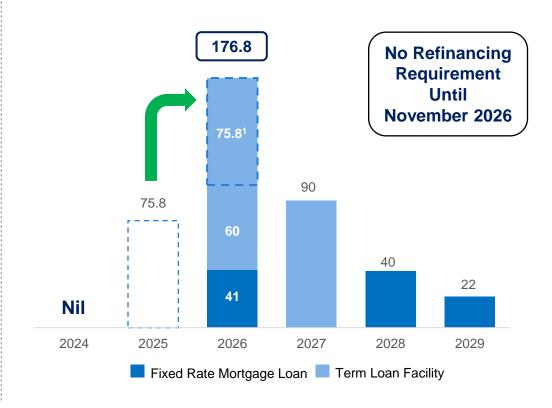
Weighted Average Interest Rate

41.9%

2.5 times⁴

 $4.93\%^{5}$

Adjusted Debt Maturity Profile Assuming Extension Option is Exercised (US\$ million)



- 1. Assuming the loan extension option is fully exercised.
- 2. Based on the 32.2% floating-rate loan and revolver facility drawn which are unhedged and the total number of Units in issue as at 30 June 2024.
- . Including floating-rate loans that have been swapped to fixed rate.
- 1. The interest coverage ratio is calculated by dividing the trailing 12 months earnings before interest, tax, depreciation and amortisation (excluding effects of any fair value changes of derivatives and investment properties, foreign exchange translation), by the trailing 12 months interest expense and borrowing-related fees (excluding interest on lease liabilities).
- 5. Trailing 12-month and excludes upfront debt-related transaction costs.



Healthy Balance Sheet, Stable NAV

	As at 30 June 2024 (US\$'000)	As at 31 Dec 2023 (US\$'000)
Investment Properties	789,409	785,001
Current Assets	14,270	22,814
Total Assets	806,365	808,758
Loans and Borrowings	325,096	323,927
Total Liabilities	374,195	374,624
Net Assets	432,170	434,134
Units in Issue and to be Issued ('000)	583,446	581,668
NAV per Unit (US\$)	0.74	0.74
Adjusted NAV per Unit (US\$) ¹	0.72	0.72



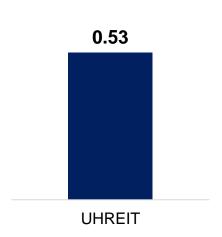
^{1.} Excluding distribution to unitholders.

Attractive Dividend Yield and Price-to-Book Ratio

Comparative Yields (%)

240bps 10.5% 560bps 610bps 730bps 8.1% 4.9% 4.4% 3.2% UHREIT 1 Average of the STI Index² US 10 Year MAS Benchmark Treasury Yield³ 41 S-REITs and Govt Bond 10 Property Trusts² Year 4

UHREIT Price-to-Book Ratio⁵



Source: SGX SREITs & property trusts chartbook - 2Q 2024 and U.S department of the treasury

- . Based on 2H 2023 and 1H 2024 total distribution of 4.15 US cents and unit closing price of US\$0.395 as at 28 June 2024.
- . Based on 12M Average Dividend Yield; Average dividend yield excludes outliers with over 20% (N.M.) and N.A. dividend yields.
- As at 28 June 2024.
- 4. Based on 10 Year Yield.
- 5. Based on NAV of US\$0.74 as at 30 June 2024 and unit closing price of US\$0.395 as at 28 June 2024.



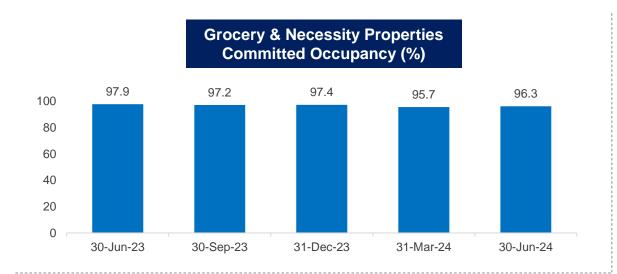
Distribution Schedule

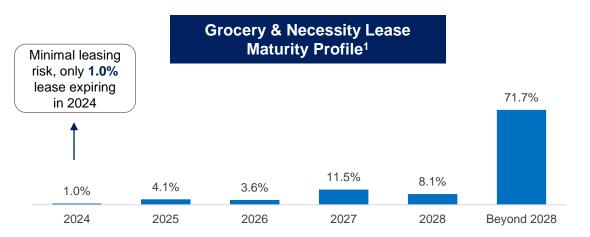
Distribution and Distribution Reinvestment Plan (DRP) Details		
Distribution Period	1 January 2024 to 30 June 2024	
Distribution Per Unit (US cents)		
Ex Date	21 August 2024	
Book Closure Date	22 August 2024	
Date of announcement of Issue Price of Units for the DRP	22 August 2024	
Despatch of Notices of Election and tax forms	28 August 2024	
Deadline for Unitholders to complete and return the Notice of Election to Unit Registrar in order to participate in the DRP and/or receive the Distribution in U.S. dollars	12 September 2024	
Distribution Payment Date	27 September 2024	





Strong Committed Occupancy with Well-Distributed Lease Expiry





	1H 2024	
	No.	NLA (Sq Ft)
New leases signed	2	21,374
Lease renewals	11	327,716





LEASE STRUCTURE WHICH MITIGATE RISK OF INCREASE IN EXPENSES



Leases are substantially **Triple Net leases** with tenants
reimbursing their share of
insurance, taxes and CAM



Majority of leases have built-in rental escalations and no early termination rights



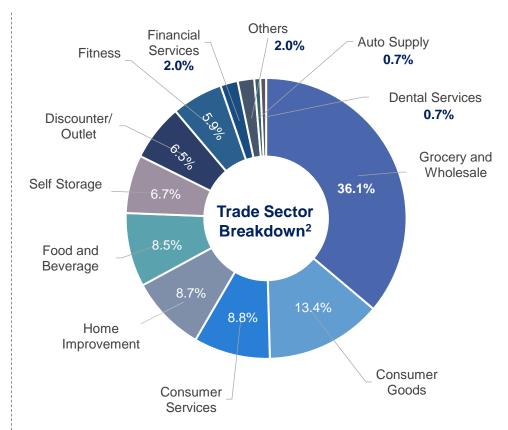
1. Based on base rental income of Grocery & Necessity Properties for the month of June 2024.

Resilient Portfolio with a Diversified Tenant Base

Top 10 Tenants¹ BJ's Wholesales Club Holdings – 10.1% Ahold Delhaize — 8.9% ShopRite – 7.5% Price Chopper Supermarkets – 5.8% LA Fitness – 5.3% Lowe's Companies – 5.3% Lowe's Companies – 5.3% Lowe's Companies – 5.3%

✓ Anchored by large creditworthy tenants in recession-resistant sectors comprising grocery stores, home improvement, discounter and wholesales club

✓ Long WALE of top 10 tenants at **9.4 years**¹





Tenants providing essential services³

- √ 61.8% of Grocery & Necessity Portfolio¹
- √ Long WALE of 8.0 years¹



Publix.

Walmart

Burlington Stores – 2.2%

Publix Super

Markets - 2.7%

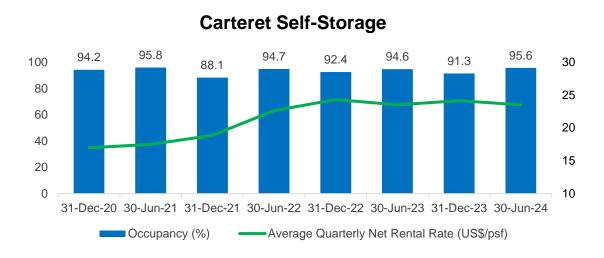
Walmart - 4.3%

Home Depot – 3.8%

- Based on base rental income of Grocery & Necessity Properties for the month of June 2024.
- . Based on base rental income for the month of June 24.
- 3. Based on the definition of "Essential Retail Businesses" by the State of New Jersey.

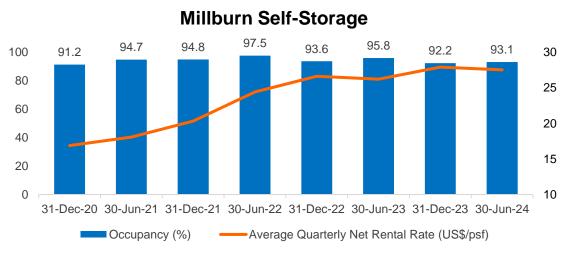


Occupancy at Self-Storage Properties Remained High



Occupancy rates and average quarterly net rental rates remained high for both Carteret and Millburn Self-Storage despite some normalization across the sector









Anchor Tenants' Sales Remain Healthy



Sales **4.5%** y-o-y¹

DICK'S Sporting Goods (DICK'S): Comparable sales grew 4.5% y-o-y in 2Q 2024, driven by growth in transaction and average purchase size. DICK'S raises full year 2024 guidance for comparable sales growth to a range of 2.5% to 3.5%, up from 2% to 3% previously¹



Sales **3.1%** y-o-y¹

Contributing **2.7%** of rental²

Publix Super Markets, Inc: Publix's sales for the three months ended 29 June 2024 were US\$14.5 billion, a 3.1% increase from US\$14.1 billion in 2023. Comparable store sales for the same period increased 2.8%. The grocer currently operates 1,376 stores in the U.S. and was recognized as the best supermarket pharmacy for customer satisfaction in the latest J.D. Power 2024 U.S. pharmacy study³



Sales **4.2%** y-o-y¹

Contributing **4.3%** of rental²

Walmart: U.S. comparable sales excluding fuel grew 4.2% y-o-y in 2Q 2025, driven by growth in transaction counts and unit volume across both stores and digital channels. E-commerce sales were also up 22% y-o-y in 2Q 2025, led by store-fulfilled pickup & delivery and marketplace¹



Sales **2.4%** y-o-y¹

Contributing **10.1%** of rental²

BJ's Wholesale Club (BJ's): U.S. comparable sales, excluding gasoline sales, increased 2.4% y-o-y in 2Q 2024. This growth was driven by strong membership momentum, increased traffic and unit growth, and accelerated digital business. Notably, this marked BJ's tenth consecutive quarter of traffic growth¹

- 1. Extracted from respective companies' latest financial results release and not independently verified.
- Based on base rental income of Grocery & Necessity Properties for the month June 2024
- Yahoo Finance, "Publix Recognized as the Best Supermarket Pharmacy for Customer Satisfaction in the J.D. Power 2024 U.S. Pharmacy Study", 31 July 2024.



Our Commitment Towards Sustainability

Environment Stewardship



To install EV charging stations at our properties (15% by FY2024)



To install LED lighting at common areas of our properties (65% by FY2024)



Discuss with top 10 tenants the possibility of installation of new solar systems on the roofs over tenant spaces

People & Community



- Engage with local communities and help achieve UHREIT's goal of 100 Staff Volunteer Hours in FY2024
- In June 2024, Our team in Singapore volunteered with KidSTART, a nonprofit organization dedicated to early childhood development, to distribute children's books to families in need

Strong Corporate Governance



- Maintained High Standards of corporate governance and transparency
- Included in the SGX Fast Track program for its good compliance track record
- Zero Instances of non-compliance with anti-corruption laws and regulations

 In July 2024, our team in U.S. volunteered with Habitat for Humanity, a nonprofit organization dedicated to building and improving homes for people in need







Outlook

Omnichannel Retailing – Creating a Unified Shopping Experience

Consumers returning to physical stores for personalized services

57% of shoppers surveyed want to see, touch and feel items before they buy them, and 68% are seeking expert advice on high-value purchases to ensure they are making the most informed choices. In a further sign that consumers are favoring physical store visits, 61% say they would go to a retailer for a store promotion that is not available online¹

Physical stores serving as fulfillment hubs for online orders

- In 2023, roughly 42% of e-commerce orders involved a store acting as a fulfillment hub or place where consumers can pick up or return items²
- In-store order fulfillment continues to grow:
 - For 1Q 2024, 81% of Target's sales volume originated from the physical store³
 - Walmart often talks about its stores as a competitive advantage with more than half of its online orders being fulfilled from local stores⁴







OMNICHANNEL RETAILING







- 1. EY.com, "EY Future Consumer Index: consumers return to physical stores for personal service, even as AI and tech revolutionize online shopping", 23 July 2024.
- The Daily Upside, "Brick-and-Mortar Stores Start Leaning into Online Shopping", 06 May 2024.
- Company Earnings Release, "Target Corporation Reports First Quarter Earnings", 22 May 2024
- Walmart GoLocal, "Five Deliver and Fulfillment Priorities for Retailers in 2024", 14 March 2024.



Outlook

Landlords Gain Edge Amidst Scarcity of Premium Spaces



Grocery & Necessity Retail Sector

- The landlord-friendly supply and demand backdrop is forcing retailers to demonstrate flexibility in adapting their store sizes, store opening schedule and other conditions to match available space¹
- Retailers are leveraging their stores to lower the cost of distributing products sold online. Additionally, evidence has shown that in-store and online shopping tend to feed one another²
 - A recent study by the International Council of Shopping Centers shows that retailer online sales increase ~7% after a store opens in the area, while online sales decrease by ~12% when a store closes²

Self-Storage Sector

- Affordability and consumer health remain factors in assessing self-storage demand. Supporting these factors are the average self-storage cost-toincome ratio is slightly lower today than it was from 2012-2019. Additionally, when consumers need additional space, self-storage is a favorable option in comparison to the cost of a larger apartment³
- With interest rates expected to stay higher for longer and mortgage rates north of 7%, home sales and move-in rent growth are expected to remain pressured throughout 2024³

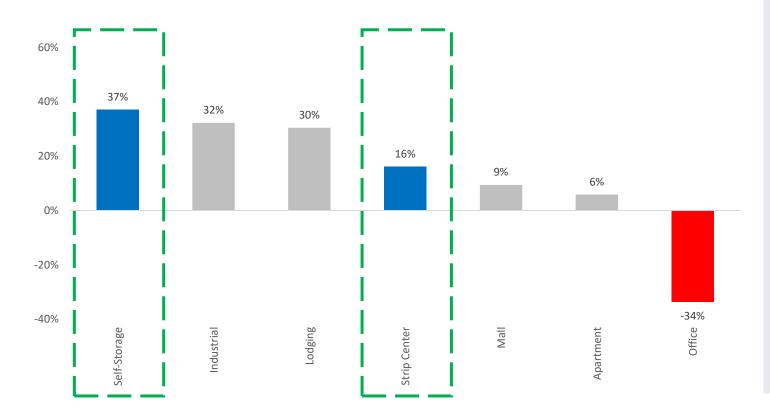
- 1. Green Street, "Strip Center Sector Update," 30 May 2024.
- . Green Street, "Strip Center Insights", 11 July 2024.
- Green Street, "Self Storage Sector Update" 20 May 2024.



Outlook

Resiliency in Self-Storage and Strip Center Property Values

% Change in Green Street Commercial Property Price Index from June 2020 to June 2024



- Green Street Commercial Property Price Index is a time series of unleveraged U.S. commercial property values that captures the prices at which commercial real estate transactions are currently being negotiated and contracted
- With remote work arrangements here to stay postpandemic, structural demand for offices is declining and continues to weigh heavily on the sector valuation. Commercial property price for the office sector has declined by 34% since June 2020
- On the other hand, the Strip Center sector has benefitted from the remote work arrangement as the additional flexibility has increased demand for the goods and services offered in Strip Centers ranging from grocery shopping to dining. Strip Center sector values have increased 16% since June 2020
- Similarly, the Self-Storage sector has also benefitted from the work from home dynamic with values increasing by 37% since June 2020





Investment Merits

Key Milestones and Accolades





- Included in the SGX Fast Track, within 2nd year of listing, for UHREIT's good compliance track record
- Joins 92 other listed companies (representing the top 15% of listed companies on the SGX) to be included in the programme
- Achieved 14th place in 2024
 Singapore Governance and Transparency Index, moved up 8 places from our 2023 ranking







Awards

- ✓ UHREIT's FY 2023 Annual Report was recognized as the Gold Winner at the International Hermes Creative Awards 2024
- ✓ Awarded by The Asia Pacific Best of the Breeds REITs Awards 2023
- Best CEO (Asia Pacific) Gold
- Best CFO (Asia Pacific) Gold
- Best Retail REIT Gold
- ✓ Awarded Certificate of Excellence in Investor Relations by IR Magazine Awards – South East Asia 2023

Indices Inclusion

- ✓ FTSE ST Small-Cap Index
- ✓ MSCI Singapore Micro-Cap
 Index
- Included in iEdge indices, with effect from 26 September 2022:
 - iEdge SG Real Estate Index
 - iEdge S-REIT Index
 - iEdge SG ESG Transparency Index



Investment Merits

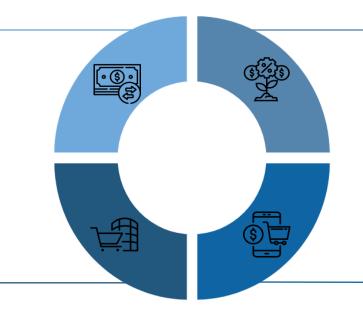
Why Invest in United Hampshire US REIT

Stable Cashflows

- Grocery & Necessity and Self-Storage properties are generally considered cycleagnostic and not as vulnerable to cyclical shifts in the economy
- Long WALE of 7.7 years¹ with largely triple net leases for Grocery & Necessity Properties
- High Grocery & Necessity Committed Occupancy of 96.3%

High Quality Assets

- Focused on affluent and populous US Eastern seaboard markets with higher spending power, lower supply and lower supply growth
- Majority of the tenants are considered essential businesses



Yield & Growth

- Exposure to strong US Consumer sector improving employment situation and rising consumer confidence
- Majority of existing leases provide for rental increases during the lease terms and/or renewal options with built-in rental increases
- Attractive dividend yield of 10.5%² based on current unit price

E-commerce Resistant

- Low margins is an impediment to grocery and home improvement products delivery
- Grocery & Necessity Property tenants have been successful in adopting an omnichannel strategy
- Large number of service-sector tenants with limited online alternatives
- 1. Computation included forward committed leases for Grocery & Necessity Properties only. Excluding forward committed leases, the WALE is 7.6 years as at 30 June 2024.
- 2. Based on 2H 2023 and 1H 2024 total distribution of 4.15 US cents and unit closing price of US\$0.395 as at 28 June 2024.





Thank You



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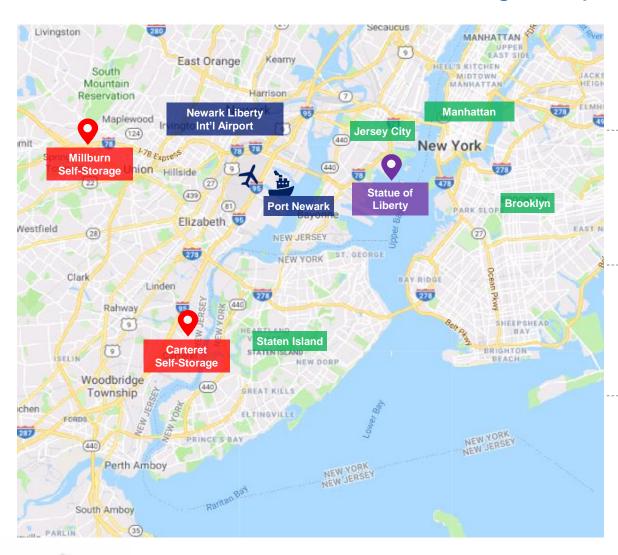
https://www.uhreit.com/
https://www.linkedin.com/company/uhreit/





Appendix

Locations of UHREIT's Self-Storage Properties



 Undersupply of Self-Storage facilities in New York Metro Area





 Regional access to New York City and metropolitan areas via major highways and public transportation





 Approximately 30 minutes away from Newark Liberty International Airport and Port Newark





 Surrounded by a mix of residential, commercial, industrial and office developments







Appendix *Trust Structure*

Unitholders Ownership of Units Distributions **Management Services Trustee Services** UNITED-HAMPSHIRE **REIT Manager Trustee** Trustee Fees Management Fees Management 100.0% Ownership Dividends Dividends 100.0% Ownership Agreement **Singapore Intercompany Loan** Singapore Sub 1 Subs¹ т 100.0% voting shares Distributions 1.1 Singapore 11 **United States** Loan Interest U.S. Asset Manager **Parent US REIT** 100.0% Ownership Distributions **U.S.** Holding LLC 100.0% Ownership Distributions **Property Holding LLC Properties**

Tax Efficient Structure

- No U.S. corporate tax (21%) and U.S. withholding tax (30%)
- No Singapore corporate tax (17%) and withholding tax (10%)
- Minimal taxes incurred

No Withholding Tax on Section 1446(f)

 UHREIT has provided an update in relation to Section 1446(f) Of U.S. Internal Revenue Code that the disposition of UHREIT units by unitholders as well as distributions from UHREIT would not be subject to Section 1446(f) withholding tax

